



70/2, Millers Boulevard  
Millers Road, Bangalore  
India - 560 052

Mr. Krishna Kumar  
Avon Solutions,  
Chennai, India.

Dear Mr. Krishna Kumar

Jones Lang LaSalle is a leading global real estate service provider and have significant presence in managing multi national client portfolios spread across India. We are the only real estate service provider in the world, listed in "Forbes Platinum 400" and understand that these credentials are the testimony of our long standing quality services in meeting the ever growing & fluctuating client requirements.

In India, we see facility management as the complex operating area and one of the many challenges is to support our clients on geographically spread facility management operations across India. Mailroom management in India is another complex operation due to the unorganized mail/ courier market conditions in supporting the facility management operations.

In this area, we have seen Avon Solutions as a professional service provider after our careful vendor evaluation and associated with Avon to offer mailroom solutions to some of our prestigious clients like Accenture & Microsoft, whose facilities are geographically spread across India. Avon brought in the technology and a professional approach to mailroom management at these sites.

Avon Solutions understood the high demands of our clients and probably the only Indian company which is operating in this niche area to support the complex mailroom solutions.

Jones Lang LaSalle recognises the support provided by Avon Solutions as we are scaling up our facility management operations and sees a trusted partner in Avon Solutions.

Thanking you

Warm Regards,

A handwritten signature in black ink, appearing to read "Rao M Srinivasa".

**Rao M Srinivasa**  
Associate Director  
Management Solutions

18<sup>th</sup> Feb 2006.