



February 20, 2006

Mr K Krishna Kumar
Avon Solutions & Logistics Pvt Ltd
Chennai

Dear Sirs,

We are one of the fastest growing Third Party Administrators in Health insurance claim processing in India. Being the back office for most of the leading Indian insurance companies, we have intensive mailroom requirements.

Our mailroom function demanded a professional approach and up to date technology adoption. When we did a search on the mailroom companies in India, we found only Avon Logistics & Solutions.

Avon could perfectly understand our requirements and offered a solution that snugly fitted our business flow. They offered us customized reporting systems, MIS, etc, which are crucial for our kind of business.

Your approach has been very innovative and backed by high quality and has given us immense confidence. What we like best about Avon is that they strive to achieve near zero error business process and thus enable even our side of business become better.

Thanking you,

Sincerely yours,

Bennita Ganesh
General Manager – Customer Service



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